



STATE AND LOCAL CYBERSECURITY GRANT PROGRAM

In recent years, cyberattacks on critical infrastructure have increased in frequency and intensity, underscoring the growing need for enhanced cybersecurity resilience.

As of September 2022, state, local, and territorial (SLT) entities are eligible to receive [State and Local Cybersecurity Grant Program \(SLCGP\)](#) funding made available through the Infrastructure Investment and Jobs Act (IIJA).

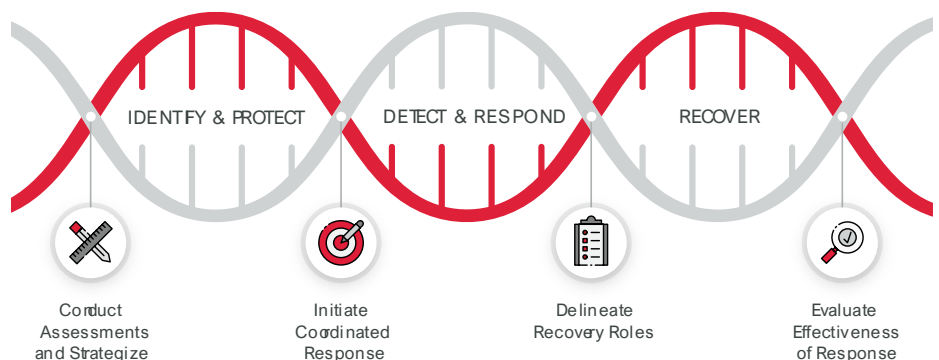
This program is designed to support SLT projects aimed at strengthening cybersecurity preparedness and response postures. Over the course of four years, the SLCGP will distribute \$1 billion to help fund critical cybersecurity initiatives.

Hagerty Consulting, Inc. (Hagerty) assists organizations with navigating SLCGP funding opportunities and associated projects, including strategic planning for cities, counties, and states, continuity of operation planning (COOP), cyber preparedness training and exercises, and more.

Cyber Nexus Approach

The Cyber Nexus Approach (CNA) is Hagerty's comprehensive framework for building robust cybersecurity programs. Leveraging established practices and research, CNA unites emergency management and information technology (IT) stakeholders to prepare for, respond to, and recover from cyber incidents, often addressing those that lead to cascading physical impacts.

To effectively manage the complexities of cyber incidents, IT and emergency management teams must collaborate closely while maintaining the integrity of their respective areas of expertise. The double helix structure of Hagerty's CNA illustrates the ongoing collaboration of these teams as they work together across the entire cybersecurity program management lifecycle, from preparedness and incident response to post-incident recovery.



The Cyber Threat Landscape: By the Numbers

\$4.54 Million

Average ransomware demand in 2022.

\$10.5 Trillion

Projected annual cybercrime costs in 2025.

422 Million

Identities exposed in data breaches in 2022.

800,944

Complaints of suspected internet crimes in 2022.

Hagerty's Cybersecurity Projects

Whether enhancing cybersecurity resilience or navigating effective incident response, Hagerty delivers strategic solutions that safeguard both infrastructure and public safety.

Cybersecurity Strategic Plan Development

Hagerty developed a SLCGP-compliant Cybersecurity Strategic Plan that met the funding needs and requirements for a state-level entity. The plan was crafted through extensive data collection and stakeholder engagement, consolidating both existing and proposed cybersecurity initiatives. It also featured a detailed implementation roadmap, outlining specific, actionable steps for executing each identified project over the next five years.

Cybersecurity Planning

Hagerty assisted a state IT department in developing and implementing a statewide cyber disruption plan. The team also developed an implementation strategy that provided actionable recommendations for deploying, socializing, and maintaining the plan. This initiative contributed to broader efforts to enhance the state's cyber response capabilities. Additionally, Hagerty developed multiple cybersecurity annexes, including projects tailored to a state-level emergency management department and a transportation entity. Both projects involved extensive collaboration with key stakeholders responsible for cybersecurity operations. For the transportation entity, Hagerty's planning project identified specific threats, hazards, and response and recovery strategies to address cybersecurity incidents that could disrupt operations. In collaboration with the state-level emergency management department, our efforts enhanced the state's emergency readiness by refining operations for cyber incident preparedness, response, and recovery.

Cybersecurity Exercises and Exercise Programs

Hagerty designed, facilitated, and evaluated an executive-level cybersecurity tabletop exercise (TTX) for a transportation entity to test strategic decision-making, crisis response, and operational resilience. This impactful session brought together senior leadership to navigate a realistic and evolving scenario tailored to their industry and risk landscape. On a broader scale, Hagerty also facilitated a series of iterative exercises for a state IT department to assess its cybersecurity response capabilities and identify areas for improvement. The outcomes of these exercises informed the final phase of the project, which involved updating and enhancing the state's cyber disruption plan. Additionally, we provided a separate, long-term improvement plan to ensure the continued growth and development of the state's cybersecurity program.

HAGERTY CAN HELP

Our comprehensive suite of cybersecurity solutions include:

Partnership and Integration:

We facilitate seamless integration between emergency management and cybersecurity teams, ensuring mutual understanding and joint planning to strengthen cross-functional support.

Planning:

We develop operational plans through extensive stakeholder engagement, utilizing tools and templates to create actionable and effective strategies.

Training:

Hagerty offers a wide range of courses, including web-based training, seminars, workshops, and programs.

Exercises:

We design and facilitate exercises of all scales, from small discussions to multi-day functional exercises (FEs).

Programmatic Assessments:

Hagerty's assessments identify gaps, lessons learned, and best practices using federal guidance and methodologies.

COOP Strategies:

We create continuity-specific planning, training, and exercises to help clients maintain essential functions during disruptions.

Cyber-Kinetic Event

Preparedness: Hagerty develops plans, training, and exercises addressing the impacts of cyberattacks on physical infrastructure.